



Private Equity Symposium

The Dominion Club - 1 King Street West - Toronto

January 23rd, 2008

A collaborative event with
Financial Executives
International (FEI) Canada,
CICBV - Canadian Institute of
Chartered Business Valuators,
Toronto CFA Society and
CVCA - Canada's Venture Capital
& Private Equity Association.

This third annual symposium will
provide a view of the current trends
and issues impacting today's
Private Equity practitioners.

PRESENTED BY



WHAT YOU CAN EXPECT

This multi-disciplinary symposium will provide a view of the current trends in Private Equity including investing, market volatility, mergers and acquisitions exits, and identifying and structuring investments. The keynote and panel presentations will feature discussions of key issues and trends relevant to private equity investors and those who support the private equity community.

This event will provide an excellent opportunity to network with colleagues from all sides of the Private Equity market. Plan to attend and gain a broader perspective of the current Private Equity landscape.

WHO SHOULD ATTEND?

Business leaders including: venture capitalists, institutional investors, private equity investors, accountants, lawyers, consultants, security exchanges, investment bankers, academia, and government.

For further details about the program as well as our privacy policy, please visit www.feicanada.org



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Program Agenda

7:30am-8:30am

Registration and Breakfast

8:30am-8:45am

Welcome & Opening Remarks

8:45am-9:45am

The New Face of Private Equity

Jim Leech, President and CEO, Ontario Teachers' Pension Plan

9:45am-11:15am

Private Equity Exits - New Challenges and Opportunities

Some of Canada's foremost private equity players will discuss the business and legal issues that private equity firms consider in the "exit" side of their business - topics covered will include, among others:

- When to sell - the impact of M&A, debt and IPO market conditions
- The sale process - how to create maximum bid tension and value
 - mix/number of strategic/financial buyers
 - benefits and pitfalls of staple financing
 - go-shops, termination fees and other deal protections
- Creative deal structuring - income tax planning, "stub equity" participation and other mechanics
- Management issues - participation/ incentives vs. termination
- Lessons and war stories - covering industries from manufacturing and gaming, to infrastructure

Moderator:

John E. Walker, Managing Director, CIBC World Markets Inc.

Panelists:

Jeff Parr, Co-Chief Executive Officer and Managing Director, Clairvest

Michael Rolland, President, Borealis Infrastructure, OMERS

Nigel Wright, Managing Director, Onex Corporation

Michael Bernstein, MBA, CFA, Senior Managing Director, Head of Canadian Infrastructure and Utilities Advisory, Macquarie North America Ltd.



Jim Leech



John E. Walker



Jeff Parr



Michael Rolland



Nigel Wright



Michael Bernstein



Richard Kinlough



Rick Nathan



George Rossolatos



Brad Ashley



Tim Patterson



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11:15am-11:45am

Networking Break

11:45am-12:45pm

Identifying and Structuring Investments

This panel will discuss the following topics:

- Identifying Targets,
- Preparing bids,
- Choosing Appropriate Capital Structures,
- Negotiating and Winning Strategies,
- Closing Investments,
- Managing Stakeholders,
- The Early Days of Investments.

Moderator:

Richard Kinlough, Managing Director, Group Head,
CIT Corporate Finance, Canada

Panelists:

Rick Nathan, Managing Director, Kensington Capital Partners Limited

George Rossolatos, Partner, TorQuest Partners

Brad Ashley, Managing Partner, Priveq Capital Funds

Tim Patterson, Managing Director, CAI Capital Management

12:45pm-1:30pm

Networking Lunch - Sponsored by **PRICEWATERHOUSECOOPERS** 



Jim Leech



John E. Walker



Jeff Parr



Michael Rolland



Nigel Wright



Michael Bernstein



Richard Kinlough



Rick Nathan



George Rossolatos



Brad Ashley



Tim Patterson

REGISTRATION FORM

1 Company Information

FIRST NAME:	
LAST NAME:	
TITLE:	
ORGANIZATION:	
ADDRESS:	
CITY:	PROV./STATE:
POSTAL/ZIP:	EMAIL:
TELEPHONE:	FAX:
SPECIAL NEEDS (I.E. MOBILITY, DIET OR OTHER):	

2 Fee Schedule

Members \$395 • Non-Members \$595

FEI Canada Member
 CFA Toronto Member
 CICBV Member
 CVCA Member

SUB-TOTAL	\$
5% GST (#R107383002)	\$
TOTAL PAYMENT DUE	\$

3 Payment

VISA
 AMERICAN EXPRESS
 MASTERCARD
 CHEQUE

CARD NUMBER:	EXPIRATION DATE:
NAME OF CARD HOLDER:	SIGNATURE:

Register by completing this form and faxing it to FEI Canada at (416) 366-3008 or mail with payment to FEI Canada, Suite 200, 20 Adelaide Street East, Toronto, Ontario M5C 2T6.

For more information, please contact Cameal Prince, Director of Events at 416-366-3007 Ext. 5116 or cprince@feicanada.org.

(Duplicate this form for additional registrants)

Refund Policy: Refunds will be issued on cancellations received on or before January 18, 2008.

Cancellations received after January 18, 2008 will not receive any refund or credit. All cancellations MUST be received in writing. (Substitutions are permitted.)

Hotel Reservations: Attendees are responsible for making their own hotel reservations. A block of rooms have been reserved at **The Suites at 1 King West**, 1 King Street West, Toronto, ON M5H 1A1 at a preferred rate of **\$139.00**. Please call **1 866-470-5464** and ask for the Private Equity Symposium rate.

Speaker Substitutions: Program is subject to change at the discretion of the Planning Committee. We reserve the right to substitute speakers if necessary.



Financial Executives International (FEI) Canada is an all-industry professional association for senior financial executives. With 11 chapters across Canada and over 2000 members, we are an integral part of a larger 15,000 member North American organization. Together, FEI members in Canada and the United States represent 8,000 of North America's leading and most influential corporations. Membership is generally restricted to senior financial officers of medium to large organizations.

FEI Canada provides many valuable services to its members including peer networking opportunities; emerging issues alerts; personal and professional development; and advocacy services. We do this principally through our internet community, our chapters in various major centres across the country, and our national technical committee structure.

Membership is limited to individuals holding senior management positions, but we do allow certain other finance professionals to join if they meet stringent criteria. Most FEI members are Chief Financial Officers, Controllers, Treasurers, Tax Executives, Finance and Accounting Professors.

For more information, visit www.feicanada.org



Toronto CFA Society is a not-for-profit organization supporting professional development and advancement of CFA® charterholders. The society provides member services including educational programmes, sponsored events, job placements and networking opportunities. It also acts as a forum for information exchange amongst investment decision makers who serve institutional, corporate and individual client groups.

Founded in 1936, Toronto CFA Society is affiliated with CFA Institute, the global body that administers the Chartered Financial Analyst curriculum and sets voluntary, ethics-based performance-reporting standards for the investment industry. The CFA Institute, based in Charlottesville, VA with offices in London and Hong Kong, has over 70,000 members in 130 countries. With over 5,600 members, Toronto CFA Society is the 2nd largest of its kind in the world.

For more information, visit www.torontocfa.ca or www.cfainstitute.org



The CVCA - Canada's Venture Capital & Private Equity Association, was founded in 1974 and is the association that represents Canada's venture capital and private equity industry. Its over 1500 members are firms and organizations which manage the majority of Canada's pools of capital designated to be committed to venture capital and private equity investments. Combined, CVCA members have over \$50 billion in capital under management. The CVCA fosters professional development, networking, communication, research and education within the venture capital and private equity sector and represents the industry in tax and regulatory matters.



THE CANADIAN INSTITUTE
OF CHARTERED BUSINESS
VALUATORS

Established in 1971, **The Canadian Institute of Chartered Business Valuators (CICBV)** is nationally and internationally recognized as the pre-eminent business valuation organization in Canada. The Institute develops and promotes high professional standards governing a membership of more than 1,000 professionals who provide expertise in the areas of securities valuation, compliance, disputes and corporate finance.

The CICBV grants the CBV (Chartered Business Valuator)/EEE (expert en évaluation d'entreprises) designation to individuals who have completed the Programme of Professional Studies, obtain the required experience, and passed the Membership Entrance Examination. Increasingly, the CBV/EEE is recognized as the premier credential for professional business valuers in Canada, with Members providing a broad range of business valuation services to Canada's business, legal, investment, banking and government communities.

For more information please go to: www.cicbv.ca



PEI
08

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