

## President's Report - January



I do hope that each and everyone had a happy and safe holiday season. As we begin the new year, please review your Chapter's events calendar below and note those events that you can attend. We strive to provide a stimulating calendar of events and are always open to suggestions. We are planning breakfast, luncheon and dinner events to accommodate as many of you as we can. Attending our events increases the benefits of membership through both the professional development aspects and the networking opportunities.

Member volunteers are the backbone of FEI Canada. They are a vital component to our operations and they are the greatest promoters of FEI Canada. They provide enormous value at both the National and Chapter level, and they are crucial to our various administrative and advocacy committees. To recognize the commitment and contributions made by our members to the organization, FEI Canada has initiated the Frank S. Capon Distinguished Service Award.

The Frank S. Capon Distinguished Service Award seeks to identify and reward an FEI Canada member who has had a significant impact on FEI Canada over the years through:

- Promotion of the FEI Canada brand in the marketplace
- Delivery of programs to the membership
- Participation in Chapter or National Committees

Candidates may be nominated by any active FEI Canada member. However, the nomination must be supported by two current National or Chapter Board Members. Nominees must be active or retired members in good standing. The award may also be awarded to a member posthumously. The nomination period will close this month. Should you wish to advance a nomination, please contact me immediately.

The beginning of this new year also marks the halfway point in our Chapter's FEI year. I wish to take this public opportunity to thank each and every member your Board for their time and energy to date. It is only through the efforts of our volunteer leadership that our Chapter is able to provide the events and manage our affairs in the top notch manner that we do.

We will shortly begin to plan for the 2008-9 FEI year and to assemble a slate of candidates for the Board for the coming year. Should you wish to become involved at a deeper level in our Chapter, please let me know.

## Membership Report

Happy New Year and best wishes for a healthy and prosperous 2008.

Please welcome new members to the Vancouver chapter:

**Mr. Laurie Bristow**, Vice President Finance & Administration, Oceanworks International Corporation

**Mr. Kevin Carlson**, Chief Financial Officer, Retirement Concepts

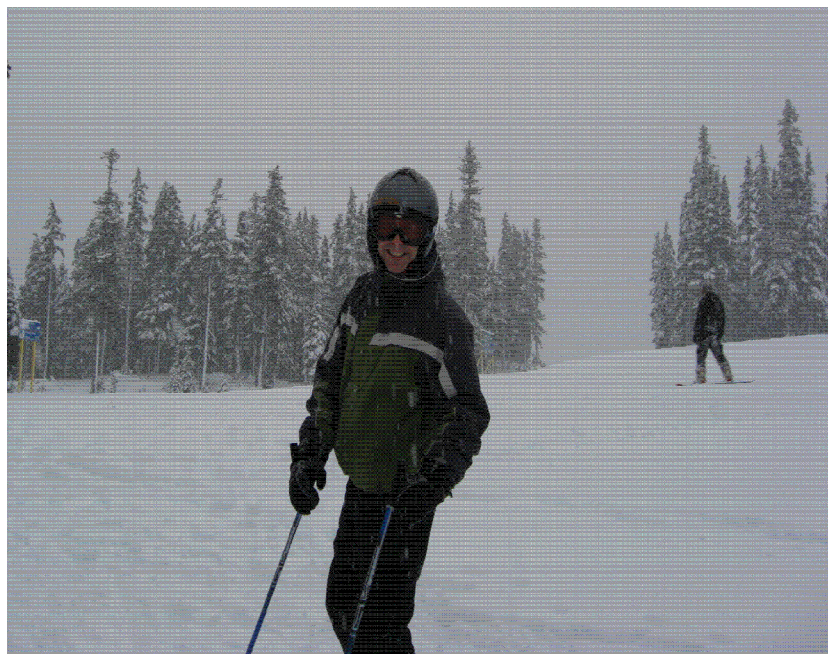
**Ms. Angela M. Louie**, Controller, Vancouver Fraser Port Authority

We have a number of events coming up in January and February. Starting on January 24<sup>th</sup> we have Doug Irwin of Capital West to talk to us about Canadian Mergers & Acquisitions from a locally-based investment banker's standpoint. In February there are 3 more events lined up.

Please watch for the event notices and Invite a potential member!



**Jeff Champion**



**Jeff Champion**, achieving that oh so important life style balance—opening day at Whistler!

## I remember when....

One of my first audit clients in Vancouver was a company that sold and serviced marine diesel engines. Their customers were mostly operators of fish boats and other smaller vessels on the BC coast. Many of the engines were slow-revving and lasted for years. It was not unusual to get requests for parts for 40 year-old engines – and they could usually meet the customers' needs from their inventory.

When I was working on the inventory I asked the controller how they valued the parts – was it LIFO or FIFO or something else? “We use FISH”, he answered, “First in still here.”



Hugh Lindsay

## Professional Development Worksheet

As you are working through your year end checklists, don't forget to complete your Professional Development Worksheet. (It's due January 31st, 2008)  
Prepared by Hugh Lindsay, it was issued in the December 2007 newsletter.

## The Economics of Affinity—Provided by FEI Canada

The discounts on products and services available to members can be decisive in a member's decision to join FEI Canada or renew their membership. With opportunities to save money on things like special rates from the Personal on home & auto insurance, discounted Blue Jays tickets and special offers from the Ottawa Senators, your membership brings value on a personal level.

As we add partners in the coming months, some will benefit you and some will benefit your company, like the discounted price on Toronto Board of Trade memberships. These programs will become a strong argument in favour of a company investing in your professional dues.

For more information on these programs or if you want to become an Affinity Provider with FEIC, contact:

**Christopher Sheedy**  
Director, Membership & Chapter Relations  
[csheedy@feicanada.org](mailto:csheedy@feicanada.org)  
416-366-3007 x5103

## 2008 Events Listing

<i>Date</i>	<i>Event Type</i>	<i>Detail</i>	<i>Location</i>
January 24th, 2008	Luncheon Event <b>Registration—11:30 AM</b>	<b>Doug Irwin, Capital West</b>	Fairmont Waterfront Hotel
February 13th, 2008	Luncheon Event <b>Registration—11:30 AM</b>	<b>KPMG Presenting</b> Forecasting with confidence: Insights from leading finance functions	TBA
February 14th, 2008	National Breakfast Event <b>Registration—7:30 AM</b>	<b>IBM Canada Ltd. Presenting</b> Emerging High-Impact Technologies	Fairmont Waterfront Hotel
February 21st, 2008	Dinner Event <b>Reception—6:00 PM</b>	<b>Pat Jacobsen, CEO Translink</b> Future of Translink	Fairmont Waterfront Hotel
March 13th, 2008	Breakfast Event <b>Registration—7:30 AM</b>	<b>Glen Ringdall, President</b> New Car Dealers Association	Four Seasons Hotel (To Be Confirmed)
April 17th, 2008	Breakfast Event <b>Registration—7:30 AM</b>	<b>Pete Marchell</b> Alexander, Morfood and Woo D&O, Succession Planning	TBA
May 2008	TBA	TBA	Surrey
May 14th, 2008	TBA	Annual Golf Tournament	UBC Golf Club
June 2008	Annual General Meeting TBA	Harbour Cruise!	TBA
June 9th—11th 2008	FEI Annual Conference	National Conference	Jasper, Alberta

### Event Attendance Fees

Regular chapter members pay no fees for attending monthly meetings. There is no charge for first time guests of members. For **FEISTERS** and **Members in Transition**, the following fees apply:

Option One: Annual Fee

Option Two: Pay as you go

Attend all regular meetings:

\$100.00 per year

- Dinner Meetings \$40.00
- Lunch Meetings \$30.00
- Breakfast Meetings \$20.00

Please note that attendance fees for the Wine Tasting and AGM events are set separately!

**FEI Vancouver Salutes our Sponsors !**

**Chapter Sponsors**



**Chapter Supporters**

*Aon Reed Stenhouse*



Should you be interested in sponsorship or have a recommendation for us to follow up on, please contact Alan Wong by e-mail at: [alan.wong@rhmr.com](mailto:alan.wong@rhmr.com) or by telephone: (604) 688-6393.

## 2007/2008 Chapter Board of Directors

<b>Peter Ballachey</b>	Consultant 1254 Bracknell Place, N. Vancouver, BC V7P 3S2	T: (604) 240-7928 E: <a href="mailto:ballachey@shaw.ca">ballachey@shaw.ca</a>	President
<b>Danley Yip</b>	Division Director Robert Half Management Resources #724 – 1055 Dunsmuir Street, Vancouver, BC V7X 1L4	T: (604) 688-6393 F: (604) 687-7533 E: <a href="mailto:danley.yip@rhmr.com">danley.yip@rhmr.com</a>	Past President
			Vice President
<b>Lal Fox</b>	360 Southborough Dr., West Vancouver, BC V7S 1M1	T: (604) 926-2846 F: (604) 926-2846 E: <a href="mailto:foxtrot532@shaw.ca">foxtrot532@shaw.ca</a>	Treasurer
<b>Issa Nakhleh</b>	Vice-President, Operations Ultrasonix Medical Corporation #130 – 4311 Viking Way, Richmond, BC V6V 2K9	T: (604) 437-9500 x136 F: (604) 437-9502 C: (604) 657-2431 E: <a href="mailto:issa.nakhleh@ultrasonix.com">issa.nakhleh@ultrasonix.com</a>	Secretary
<b>Brad Cruickshank</b>	Chief Financial Officer, Hub International Limited 100 - 3875 Henning Drive, Burnaby, V5C 6N5	T: (604) 293 - 1481 F : (604) 293 - 1493 E: <a href="mailto:brad.cruickshank@hubinternational.com">brad.cruickshank@hubinternational.com</a>	Chair - Events
<b>Alan Wong</b>	Robert Half Management Resources #724 – 1055 Dunsmuir Street, Vancouver, BC V7X 1L4	T: (604) 688-6393 F: (604) 687-7533 E: <a href="mailto:alan.wong@rhmr.com">alan.wong@rhmr.com</a>	Chair - Sponsorship
<b>Jeff Champion</b>	Consultant 4951 Pendlebury Road, Richmond, BC V7E 1E9	T: (604) 649-2735 F: (604) 241-8946 E: <a href="mailto:jeff.champion@telus.net">jeff.champion@telus.net</a>	Chair - Membership
<b>Lynne Fraser</b>	2043 Latimer Road, Nanaimo, BC V9S 2W6	T: (250) 758-0375 E: <a href="mailto:lynne.fraser@shaw.ca">lynne.fraser@shaw.ca</a>	Newsletter
<b>Hugh Lindsay</b>	2831 W. 19 <sup>th</sup> Avenue, Vancouver, BC V6L 1E4	T: (604) 732-0366 F: E: <a href="mailto:hughl@telus.net">hughl@telus.net</a>	FEIsters
<b>Sarah Mackinnon</b>	Corporate Controller Xantrex Technology Inc. 8999 Nelson Way, Burnaby, BC V5A 3B5	T: (604) 422-2584 F: (604) 415-4666 E: <a href="mailto:sarah.mackinnon@xantrex.com">sarah.mackinnon@xantrex.com</a>	Director - Events
<b>John Hanbury</b>	Corporate Treasurer CHC Helicopter Corp. 4740 Agar Drive, Richmond, BC V7B 1A3	T: (604) 279-2459 F: (604) 279-2474 E: <a href="mailto:ghanbury@chc.ca">ghanbury@chc.ca</a>	Director
<b>Wendy Hurlburt</b>	Director of Finance LifeScan Canada Ltd. 300-4170 Still Creek Drive, Burnaby, BC, V5C 6C6	T: (604) 320 - 2927 F: (604) 293 - 1619 E: <a href="mailto:whurlbur@lfsca.jnj.com">whurlbur@lfsca.jnj.com</a>	Events
<b>Doug Cucheron</b>	CFO SL Feldman & Associates 200 - 1505 West 2nd Avenue, Vancouver, BC, V6H 3Y4	T: (604) 734 - 5945 ext 352 F: (604) 732 - 0922 E: <a href="mailto:cucheron@slfa.com">cucheron@slfa.com</a>	Events
<b>Doug Morison</b>	2958 Mahon Avenue North Vancouver, BC, V7N 3T1	T: (604) 986-8634 E: <a href="mailto:cdmorison@shaw.ca">cdmorison@shaw.ca</a>	Director - Events
<b>Neil Hummel</b>	Chief Financial Officer LMI Technologies Inc. 1673 Cliveden Avenue, Delta. BC, V3M 6V5	T: (604) 636 - 1011 F: (604) 516 - 8368 E: <a href="mailto:nhummel@sensorsthatsee.com">nhummel@sensorsthatsee.com</a>	Director
<b>Donna Denham</b>	Support Services Unlimited #102 – 211 Columbia Street Vancouver, BC V6A 2R5	T: (604) 681-0295 F: (604) 681-4545 E: <a href="mailto:ssu@telus.net">ssu@telus.net</a>	Administration