

President's Report - February

February is shaping up to be our busiest month in FEI to date in this fiscal year, with three events coming up: two Chapter events and the next in the series of the well-received National Breakfast Seminars. In February and the balance of the 'FEI year' to the end of June, we have scheduled breakfast, lunch and dinner events, our golf tournament and a harbour cruise. The Events Committee is working hard to offer a diversity of Chapter meetings and social events. We all owe them our gratitude for their hard work.

We are encouraged by the turnouts at FEI events here in Vancouver. We are always seeking your input and ideas for future events. As we will shortly begin to plot our fall 2008 season, please contact **Brad Cruickshank** or any member of the Board with event suggestions. One suggestion that was recently made is to break out of downtown and to hold an event 'in the valley'. We are doing so! Please make note of the May 29th dinner event scheduled for Surrey. We are working to get Surrey business leaders to attend, with the program being shaped around developments in Surrey - the growth and the business community. I must say that the reception from the Surrey business community has been exceptional so far.

At the national level, there are many developments that have happened and are on their way. There is good work being done by a governance subcommittee that is examining how FEI operates across Canada. The goal is to seek as much uniformity as possible in the FEI experience in Canada and to move all Chapters to best practices. Our Board is participating in this process, by reviewing and commenting on study documents produced by the subcommittee that has been examining FEI's governance processes. Should you wish to offer your comments, you can do so directly to FEI in Toronto or through any Board member here in Vancouver.

In the coming weeks, the Past President, the Vice-President and I will be drawing up the slate of directors to be proposed at the AGM in June. Should you wish to deepen your involvement in our Chapter and to have your name on this slate, please contact me. I thank now those that have already done so.

I wish to announce that **Brad Cruickshank** has offered to assume the duties of our vacant Vice-President position and that I accepted his offer in January. We plan to propose Brad as Vice-President formally for the 2008-9 FEI year in the Board slate to be considered at the AGM in June.

**Peter Ballachey**

Membership Report

The Vancouver Chapter is heating up the winter months with a number of chapter events with two this coming week. We have a sponsor breakfast on Wednesday and a chapter lunch on Thursday.

This is the time of year when the chapter experiences a growth in membership as financial executives look for ways to connect with others and stay current with the latest professional knowledge.

FEI Vancouver chapter welcomes two new members who joined in January:

Mr. **Bruce Colwill**, Vice President Finance & Chief Financial Officer of Neuromed Pharmaceuticals

Mr. **Kenneth J. Lahti**, Vice President & Chief Financial Officer of Graymont Limited

Watch for information on the upcoming FEI conference.

In the coming months take the opportunity to bring a prospective member to an FEI event, a test drive if you will.



Jeff Champion

Mergers & Acquisitions

On Thursday January 24th, the Vancouver Chapter enjoyed a presentation by Mr. **Doug Irwin** of Capital West Partners, a Vancouver-based investment banking firm, at the Fairmont Waterfront Hotel.

Doug discussed Mergers & Acquisitions from a "Value Added" perspective, citing numerous examples in the local as well as Canadian markets gleaned over his twenty-five year career. He offered words of advice for both buyers and sellers of mid-cap companies (~\$200 million range), as well as commentary on some public transactions currently in progress.

Judging by the numerous questions from the audience following the formal presentation, the topic and content were relevant and thought-provoking.

Thank you again to Mr. Irwin and to our event sponsors. FEI Canada is currently updating its national website. When it is completed, we will post a summary of the formal presentation.



Doug Morison

Remember the Fast Ferries?

There's an amazing display of photographs at the Richmond Art Gallery. BC photographer Jim Breukelman spent hours at the shipyard in North Vancouver documenting the construction of the fast ferries. The exhibition features a selection of large scale (over 4' x 3') prints from his vast photo essay.

The Gallery is in the Library and Cultural Centre building at 7700 Minoru Gate – off Granville Avenue, west of No. 3 Road. The exhibition runs until February 28. Gallery hours: Monday to Friday 10 am to 6 pm. Weekends: 10 am to 5 pm.

For details click on: <http://www.richmondartgallery.org/breukelman.php>



Editor's Note: Jim Breukelman is Hugh's cousin!



The FEI Canada Conference will convene over 350 senior financial executives to explore best practices, innovative solutions and tools for success. This annual conference offers an exceptional opportunity to network one-on-one and to build relationships with Canada's senior financial leaders. Conference attendees are key decision-makers, with the power to make strategic business decisions for their organizations.

Featuring keynote speeches and in-depth panel presentations by prominent executives and thought leaders, and networking opportunities, the annual conference provides finance executives with a comprehensive update on the latest issues and developments that are key to excel in the financial industry and business. In addition to outstanding educational content, the event will feature numerous networking activities, which includes receptions, a gala dinner, golf tournament, optional tours, and guest program.

The Edmonton Chapter of FEI Canada is extremely pleased to be hosting this year's conference and is proud to showcase some of the breadth and depth of Edmonton based companies to the broader Canadian financial audience and FEI Canada membership.

For more information: http://www.feicanada.org/events/feic_annual_conference_08_jasper/

Mark Your Calendars... (and register!!)

Dust off your golf clubs, the **FEI Annual Golf Tournament** will be held on **Wednesday, May 14, 2008** at **The University Golf Club**.

The Tournament this year is being for the benefit of **The KidSafe Project Society**, a registered BC charity. All funds raised by the Tournament after expenses will be donated to The KidSafe Program. The KidSafe mission is to help develop safe havens for at-risk inner-city elementary school students when schools are traditionally closed. The Program keeps schools open during winter, spring and summer breaks, providing a nurturing safe haven for nearly 400 inner-city elementary students. For more information, please visit their website at www.kidsafe.ca.

Golf Tournament

This year the Golf Tournament is open to FEI members and their guests as well as Sponsors and their guests. The format will be a scramble as in previous years. The number of golfers is limited, so register early.

- Date:** Wednesday, May 14, 2008
- Where:** University Golf Club
5185 University Boulevard
Vancouver, BC, V6T 1X5
- Tee Times:** 12:00 noon to 2:30 pm
- Cost:** Members – Golf and Dinner - \$100 (dinner is free for FEI members)
Sponsors and Guests – Golf and Dinner - \$150 each
Sponsors and Guests – Dinner only - \$50 each

Register by March 15, 2008 and have your name entered into an early bird draw for a special prize. All registrations and payments are due by April 30, 2008.

2008 Events Listing

<i>Date</i>	<i>Event Type</i>	<i>Detail</i>	<i>Location</i>
February 13th, 2008	Luncheon Event Registration—11:30 AM	KPMG Presenting Forecasting with confidence: Insights from leading finance functions	Pan Pacific Hotel
February 14th, 2008	National Breakfast Event Registration—7:30 AM	IBM Canada Ltd. Presenting Emerging High-Impact Technologies	Fairmont Waterfront Hotel
February 21st, 2008	Dinner Event Reception—6:00 PM	Pat Jacobsen, CEO Translink Future of Translink	Fairmont Waterfront Hotel
March 5th, 2008	National Breakfast Event Registration—7:30 AM	Microsoft Presenting What's Driving Your IT ROI?	Hyatt Regency Vancouver
March 13th, 2008	Breakfast Event Registration—7:30 AM	Glen Ringdal, President New Car Dealers Association	Four Seasons Hotel
April 17th, 2008	Breakfast Event Registration—7:30 AM	Pete Marchell Alexander, Morfood and Woo D&O, Succession Planning	Four Seasons Hotel
May 14th, 2008	TBA	Annual Golf Tournament	UBC Golf Club
May 29th, 2008	Dinner Event Reception—6:00 PM	Business in Surrey Today Surrey Board of Trade	Sheraton Guildford
June 2008	Annual General Meeting	Harbour Cruise!	TBA
June 9th—11th 2008	FEI Annual Conference	National Conference	Jasper, Alberta

Event Attendance Fees

Regular chapter members pay no fees for attending monthly meetings. There is no charge for first time guests of members. For **FEISTERS** and **Members in Transition**, the following fees apply:

Option One: Annual Fee

Option Two: Pay as you go

Attend all regular meetings:

\$100.00 per year

- Dinner Meetings \$40.00
- Lunch Meetings \$30.00
- Breakfast Meetings \$20.00

Please note that attendance fees for the Wine Tasting and AGM events are set separately!

FEI Vancouver Salutes our Sponsors !

Chapter Sponsors



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Management Resources



Should you be interested in sponsorship or have a recommendation for us to follow up on, please contact Alan Wong by e-mail at: alan.wong@rhmr.com or by telephone: (604) 688-6393.

2007/2008 Chapter Board of Directors

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