

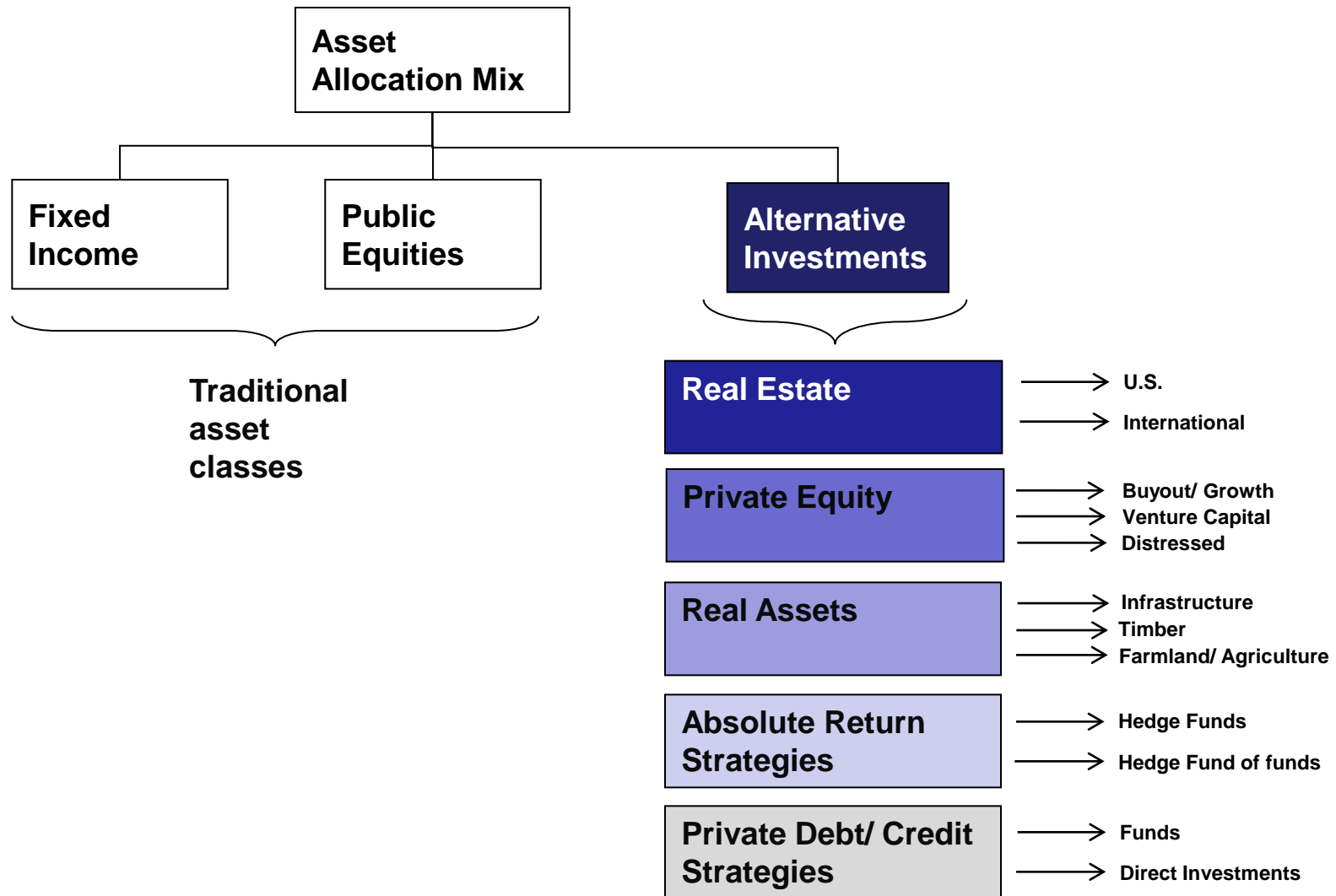


Why Invest in Real Assets

March 25, 2013

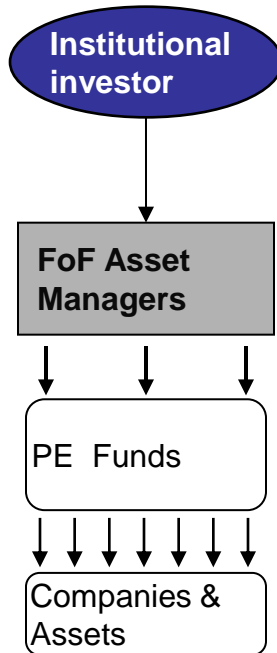
PE Symposium

What are the different types of Alternative Investments?

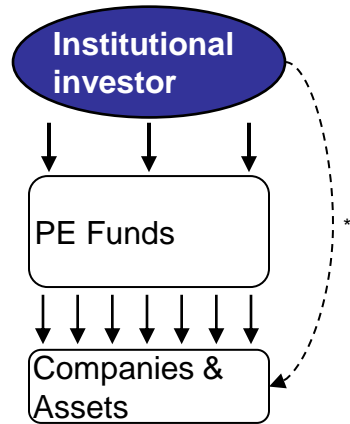


Alternative implementation models for institutional investors

1. Fund of Funds (FoFs)

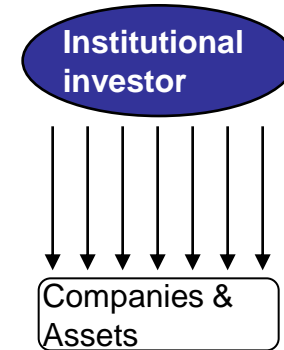


2. Funds (& Co-investments)



** Co-investment with Fund partners or other plans

3. Directs – Lead/co-lead



Note: Diagram for illustrative purposes and not intended to be exhaustive.

Why Real Assets for Institutional Investors?

Key rationale

Enhanced Returns

- Relative to more traditional asset classes (yield and capital gain)

Longer Term

- Longer term investments, sheltered from public market volatility and “short-term” behaviour
- Can provide match for long duration liabilities

Diversification

- Benefits and complementary to existing investment portfolio

Lower correlation

- Should have lower correlation to traditional asset classes thereby providing portfolio diversification benefits

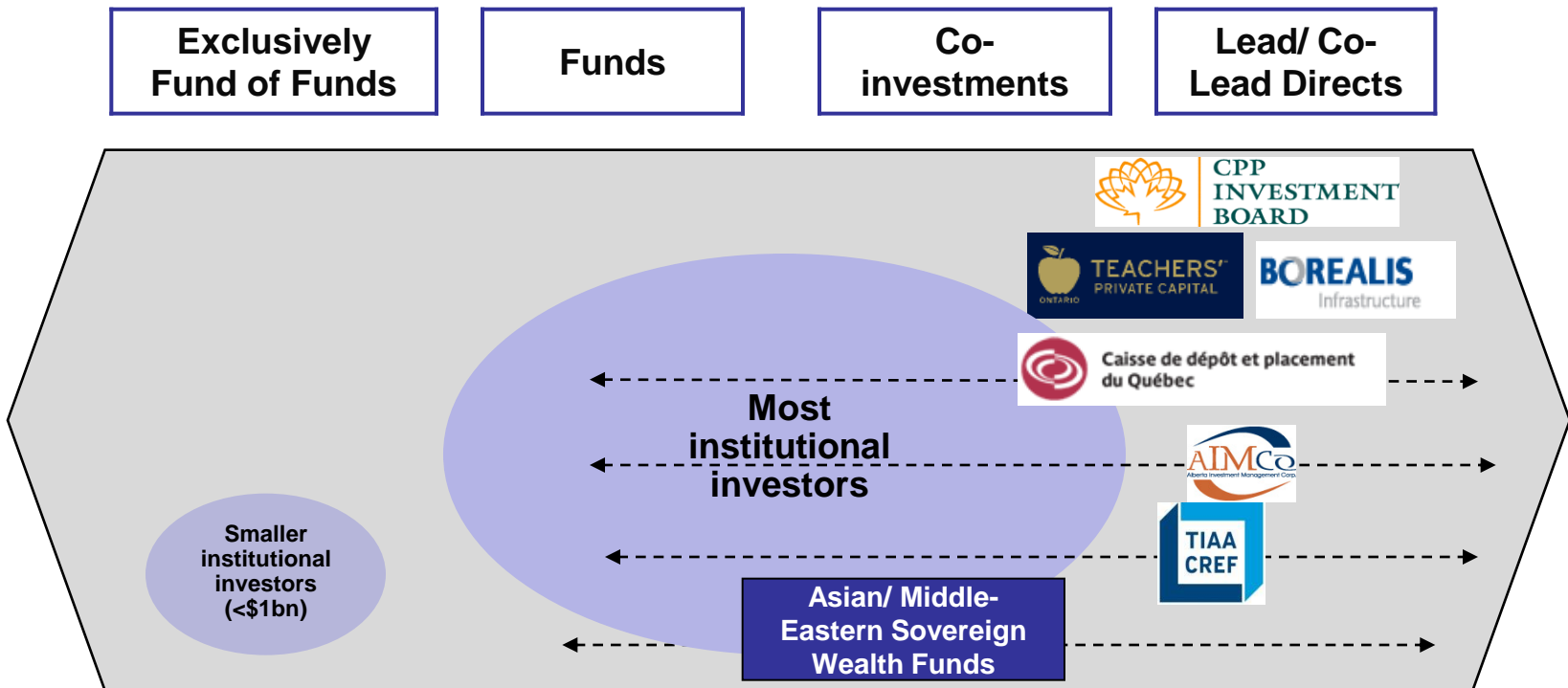
Inflation Sensitive

- Certain infrastructure assets can be inflation-sensitive

Global Opportunity

- Large, global opportunity with significant opportunities created by the current market environment

Implementation Models for Institutional Investors



Note: Diagram for illustrative purposes and not intended to be exhaustive.

Most institutions around the world have focused predominantly on directly committing to funds (and incrementally adding co-investments), while, over time, the large plans have pursued direct investments (lead/co-lead)

Contact Information



David Rogers

141 Adelaide Street West, Suite 330
Toronto, Ontario
M5H 3L5

drogers@caledoncapital.com
416.861.2284