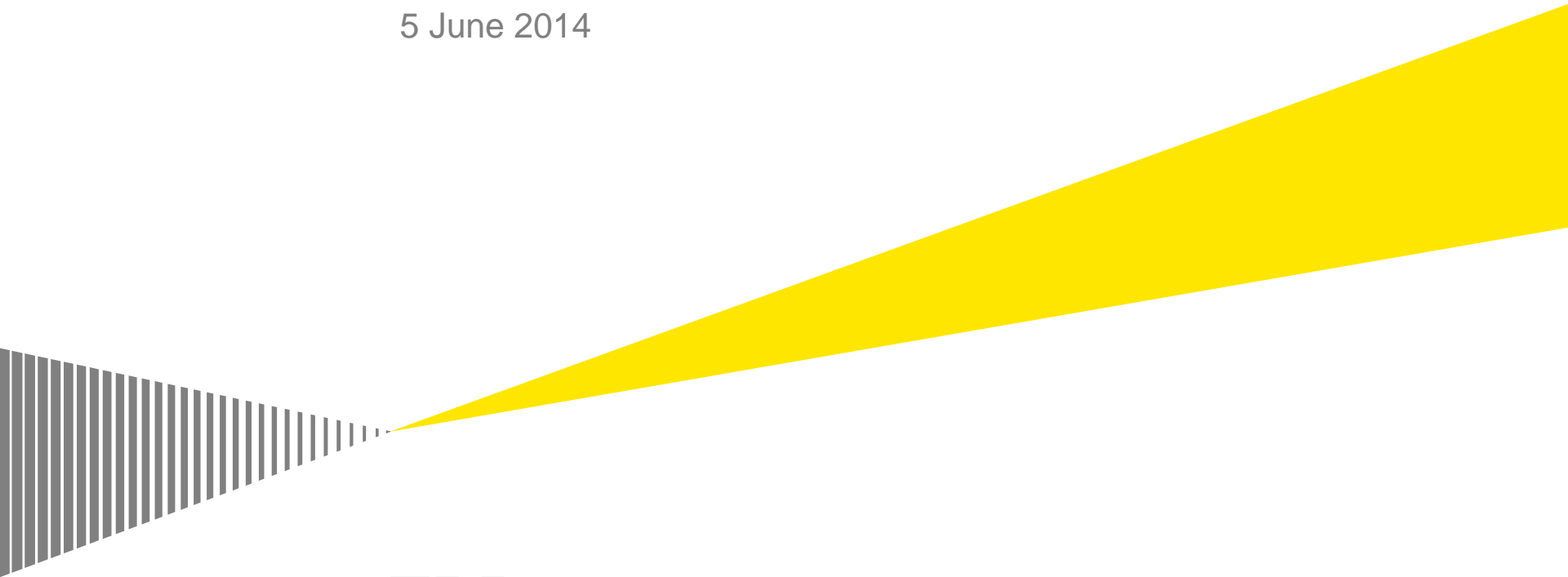


# FEI Canada

## FEI Conference – Financing Panel

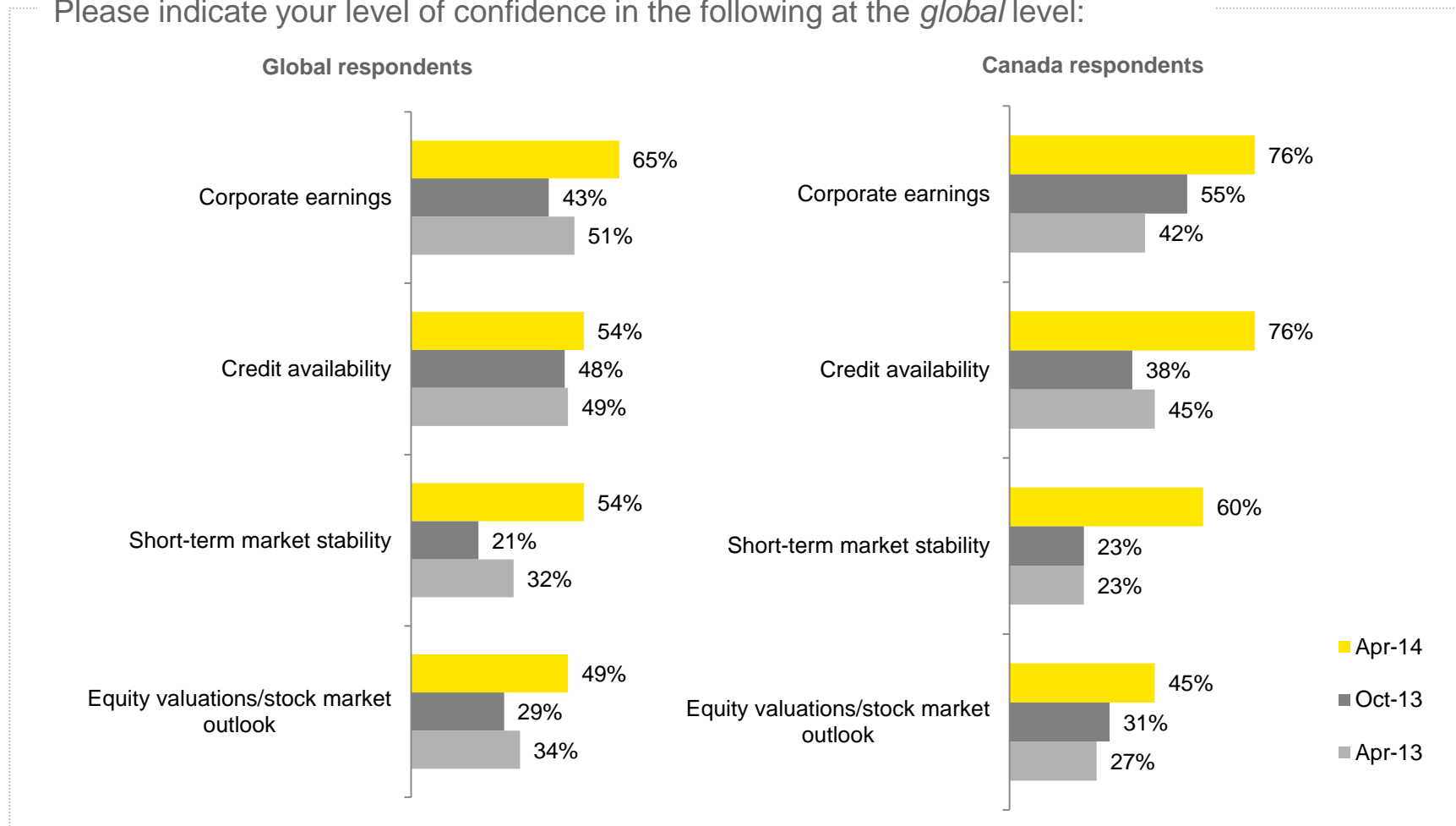
5 June 2014



Building a better  
working world

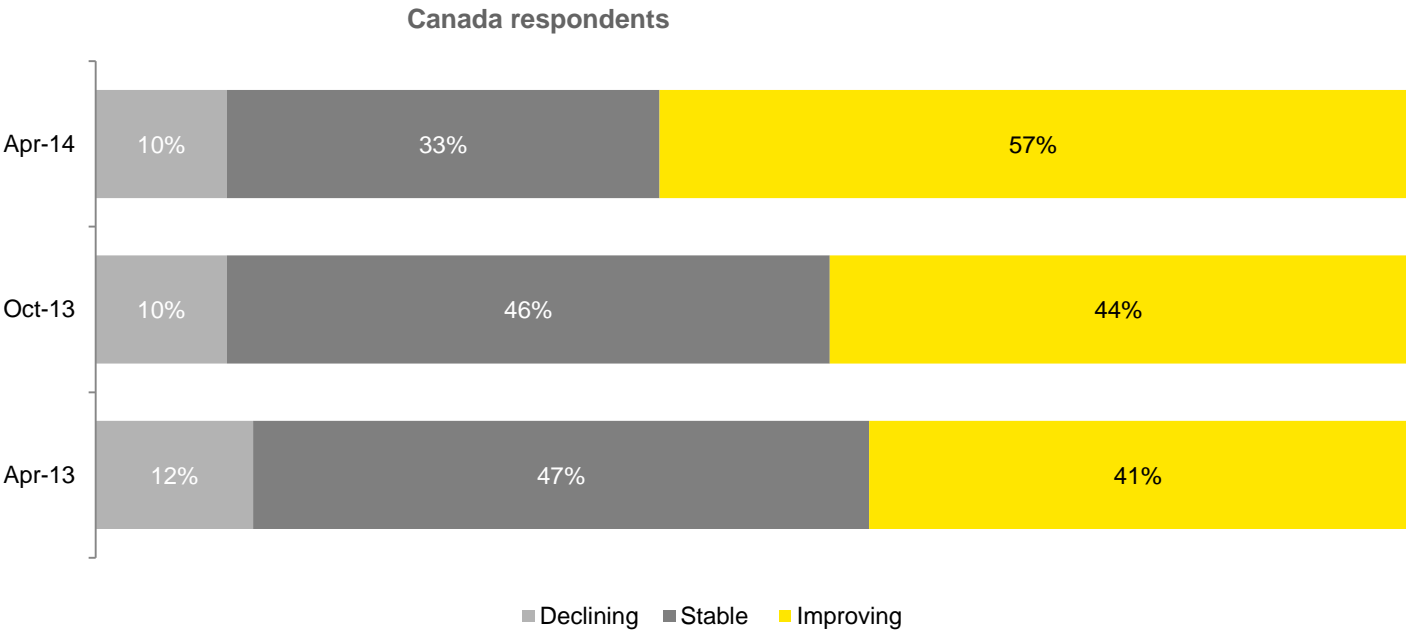
# Canadian executives' confidence has increased across all financial indicators

Please indicate your level of confidence in the following at the *global* level:



# Confidence among Canadian executives in credit availability continues to increase

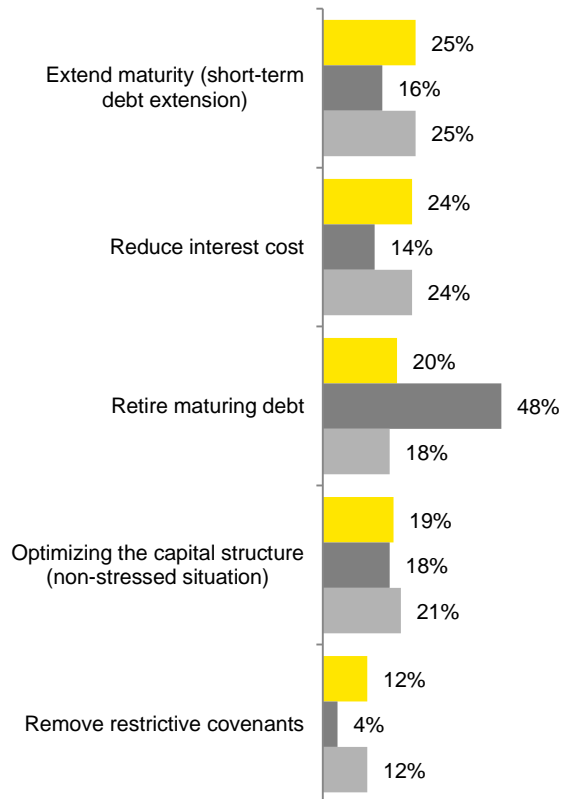
Please indicate your level of confidence in credit availability at the *local* level:



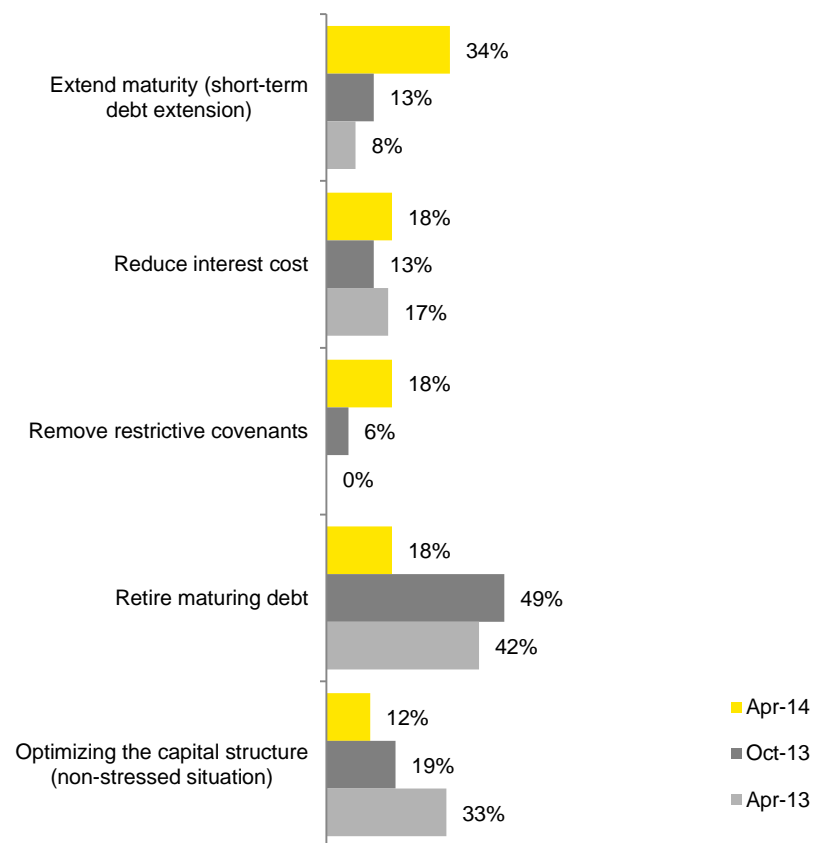
# Accommodative credit markets leading companies to refinance prior to expected rate tightening

What will be the primary purpose of your refinancing?

Global respondents



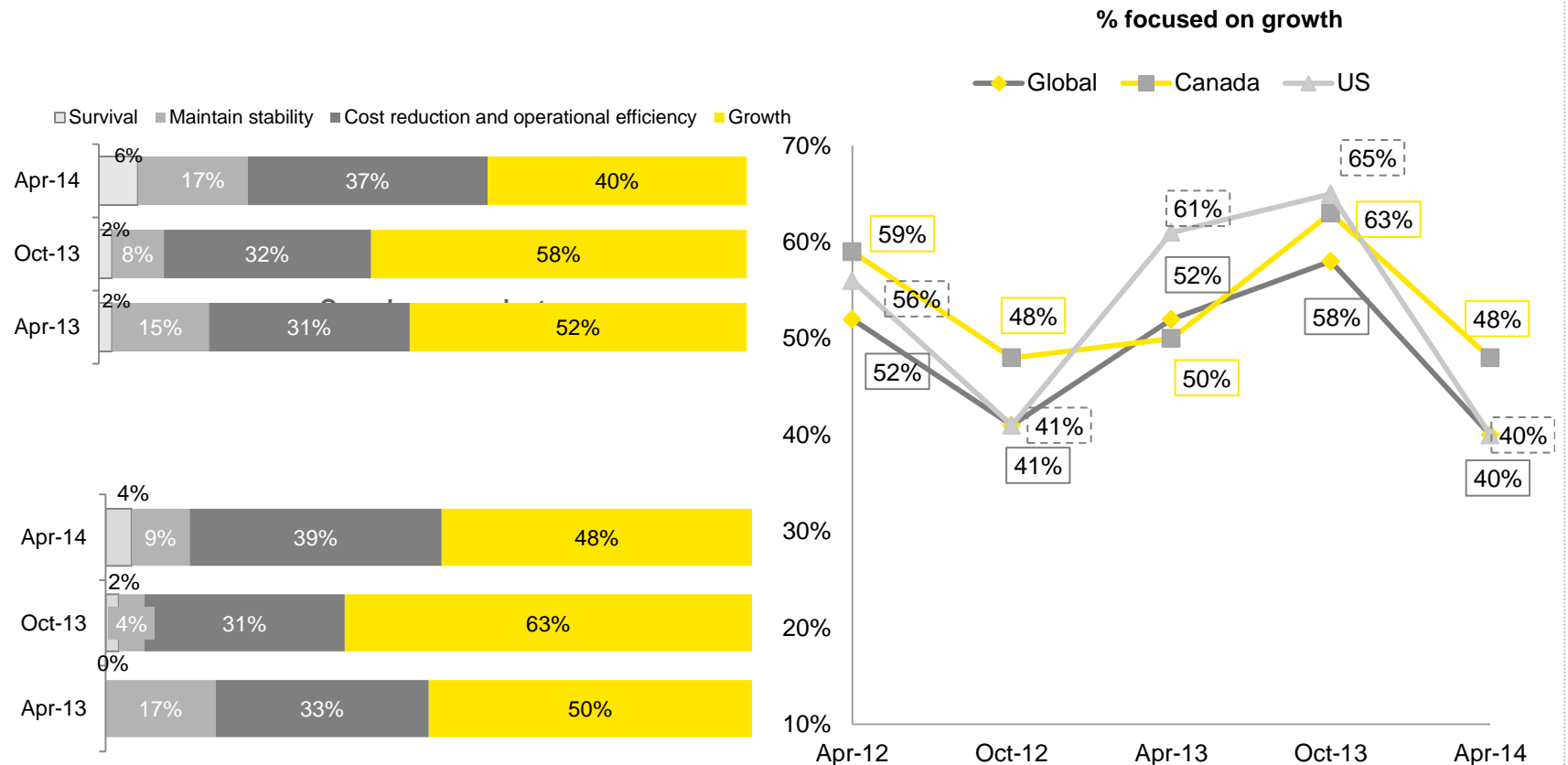
Canada respondents



# Respondents reported a balanced focus on growth and cost reduction/operational efficiency

Which statement best describes your company's focus over the next 12 months?

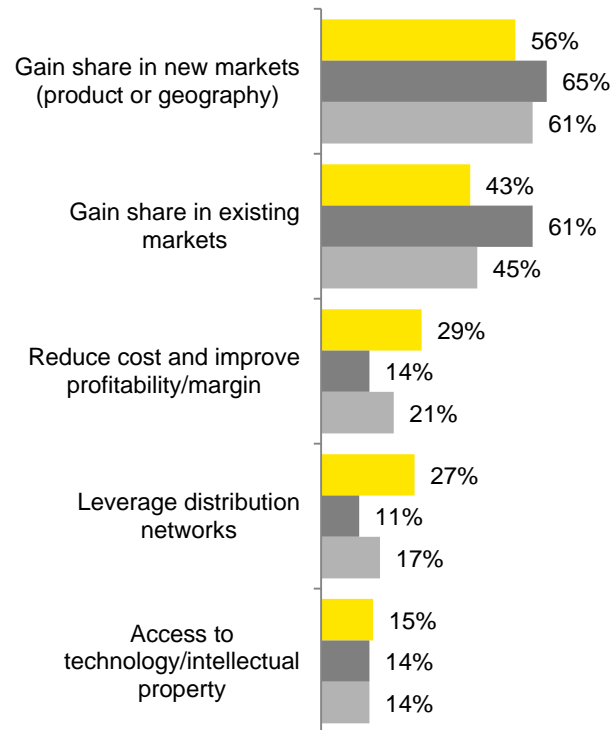
Global respondents



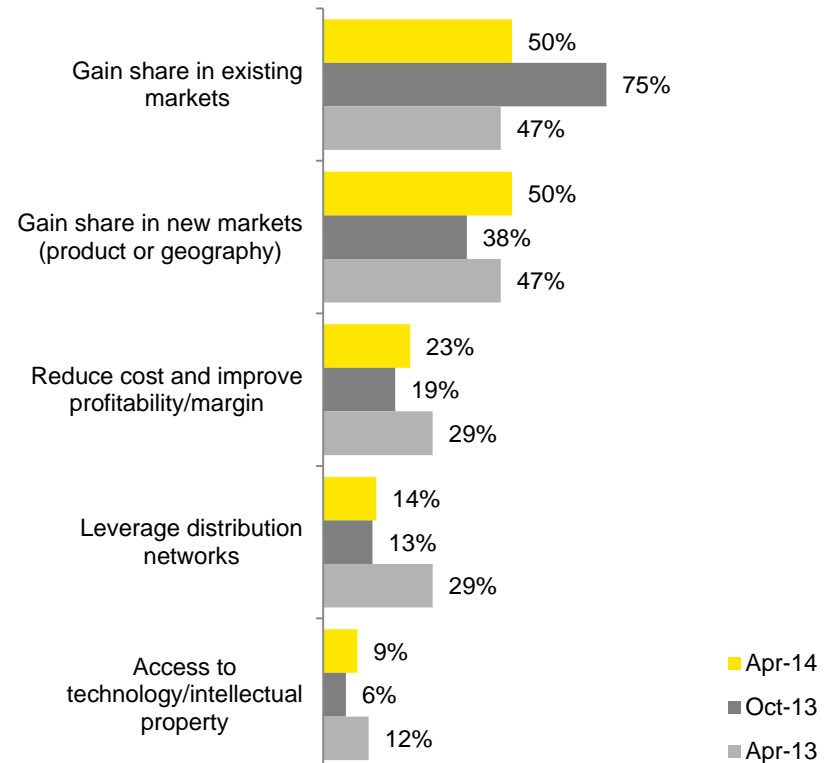
# New market entry and gaining share in existing markets are top priorities in a slower growth economy

What are the main drivers of your company's planned acquisition in your chosen market/countries? Select up to two.

Global respondents

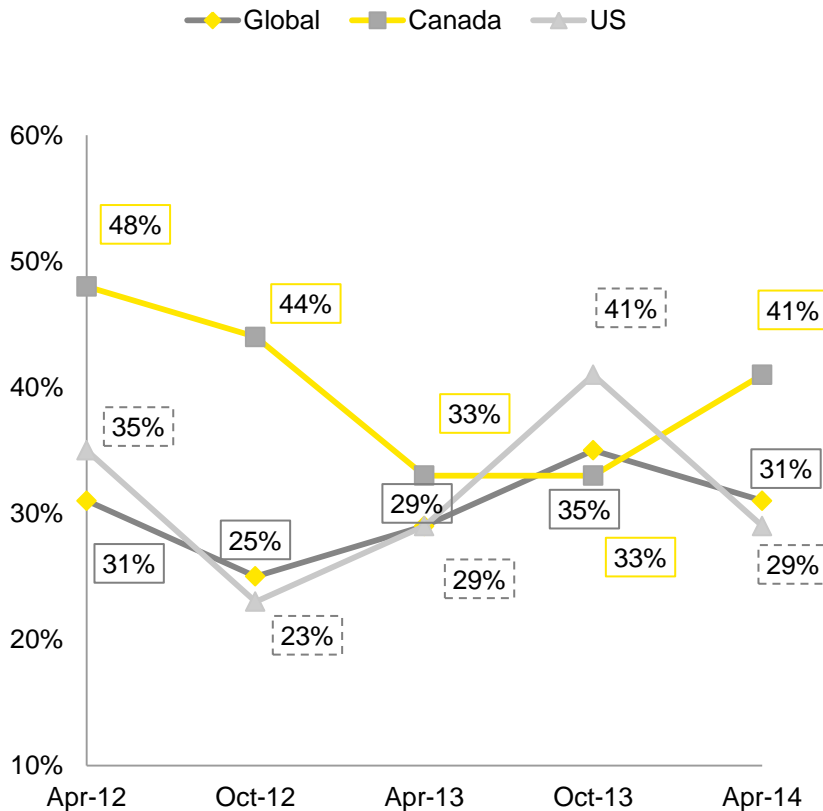


Canada respondents

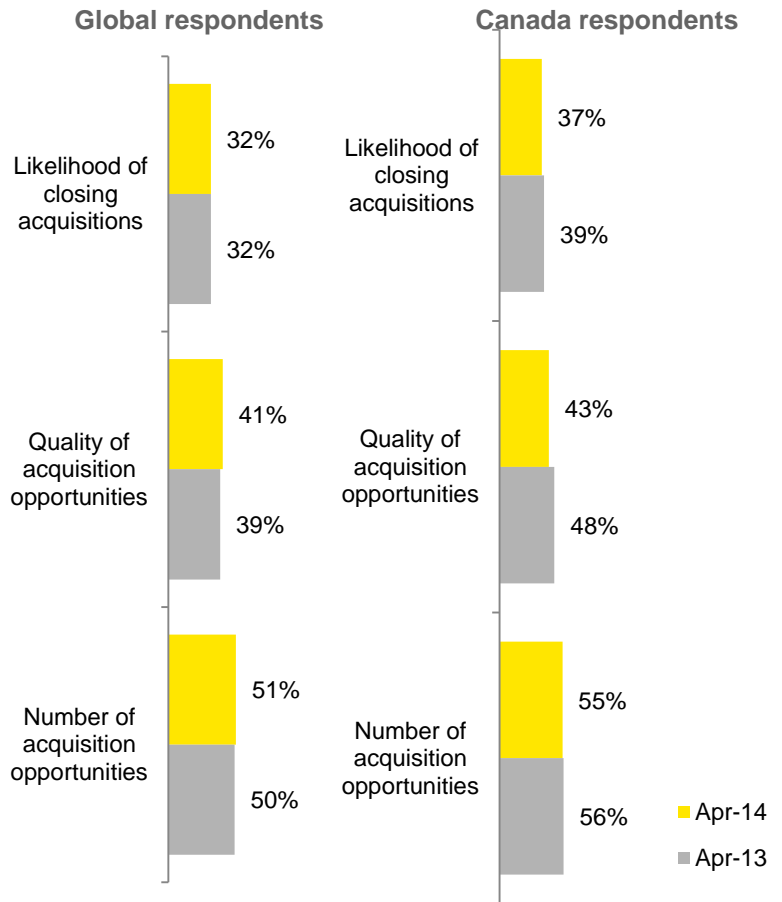


# Canadian executives generally feel that acquisition quality slightly declining but deal metrics are improving

Do you expect your company to pursue acquisitions in the next 12 months?



Level of confidence at the *global* level:



# In summary, Canadian companies are focusing on optimizing and investing their capital

On which of the following capital management issues is your company placing the greatest attention and resources?

