

## **Fifth Annual CFO Executive Recruiter Panel - Bios**

### **Frank Galati**

#### **Managing Partner**

#### **Bedford Resources, The Bedford Consulting Group Inc.**

Frank is Managing Partner of Bedford's Resource practice and Global Practice Leader for TRANSEARCH's International Resources, Energy and Infrastructure practice. Frank and his partners focus on executive search and related services for the mining industry and resource sector. Frank has assisted company boards and management in solving their talent needs globally.

Frank and his team are also involved in searches for global engineering and construction firms, major oil and gas and energy clients, including oil-sands developers, energy producers and others involved in industrial services construction and products.

Frank started consulting in the resource sector in 2006 and in 2007, joined Bedford's resource practice.

Frank's background includes a twenty-five year career as CEO, CFO and Corporate Development executive. His combination of senior management, business experience and executive-search provides a wealth of insight to clients on critical talent and management issues at board, corporate, project and operations levels.

Frank attained a BA, BComm and MBA from University of Toronto and University of Windsor, completed his CMA designation and was CEO of one of Financial Post's 50 Best Managed Companies. Frank attended Harvard's executive leadership program and is an occasional lecturer at Western's University Ivy Business School. Frank was a long-standing member of Young Presidents Organization and committee member for the Shaw Boxing Festival.

### **Mandip Grewal**

#### **Partner**

#### **Amrop Knightsbridge**

Mandeeep is a Partner at Amrop Knightsbridge with over 10 years in the search industry. Prior to joining Amrop Knightsbridge, he was a Client Partner at Korn/Ferry International's Toronto office. Over the past 10 years, Mandeeep has conducted searches in the following sectors: banking, insurance, real estate, private equity, and infrastructure.

Mandeeep holds an Honours Bachelor of Commerce from McMaster University and an MBA from York University. Mandeeep is a member of the CVCA, NAIOP, ICCA and the Toronto Board of Trade. Mandeeep is married with two children and is actively involved with Habitat for Humanity.

### **John Koopman**

#### **Partner**

#### **Spencer Stuart**



John Koopman is a Partner with Spencer Stuart based in its Toronto office. He leads the Canadian CFO practice and has extensive recruiting experience for senior financial leaders across a broad spectrum of industries. In recent years he has completed over 90 CFO and other senior level financial officer searches for companies such as AECL, Aeroplan, Celestica, Centerra Gold, CHUM, Corel, Genum, Harry

Winston Diamonds, ING Direct, IMAX, IntraWest, Parkland, RIM, Timminco, Tundra and Westcast Industries, among others.

John's initial professional experience was as a corporate and commercial lawyer in Calgary, Alberta with Burnet, Duckworth & Palmer, one of western Canada's leading law firms. He is a member of the Law Societies of Alberta and Upper Canada.

Prior to joining Spencer Stuart, John spent eight years as an international strategy consultant first for McKinsey & Company out of their Amsterdam office, and later for Mercer Management Consulting in Toronto. Throughout his consulting career, he was a strategy generalist and led strategy projects in industries as diverse as airlines, railways, fashion, professional sports, chemicals, textiles, banking, and property and casualty insurance. Among his other duties with Mercer Management Consulting, he was the partner in charge of Canadian recruiting.

For six years John served with Mexx, an international branded fashion wholesaler, in positions ranging from International Marketing Manager stationed in The Hague, to VP Sales and Marketing, and later VP Finance for Mexx in Paris, France.

John is an active commentator and student of business and public policy issues and has had his articles printed in publications as diverse as the Globe & Mail, National Post, Ottawa Citizen, MacLeans Magazine, Journal of Commerce, and Canadian Manager. He was also on the faculty of Webster University, where he taught a course on corporate strategy in the MBA program. He is a Past President of the Empire Club of Canada, the current Chairman of the Empire Club Foundation.

He received his LLB from Queen's University in Kingston in 1980, and received an MBA (Honours) from IMD in Lausanne, Switzerland in 1985. He is a Queen's Jubilee Award winner, and speaks English, French, and Dutch.

**Cathy Longue**  
**Principal**  
**Ambit Search**



Cathy is a Chartered Accountant with over twenty years of finance expertise, spanning a broad range of industry segments. Prior to launching Ambit Search in 2007, she spent several years working in executive search in the Toronto area. At Ambit, the primary focus of Cathy's practice is mid-to-executive level finance roles in the mining, real estate and retail/distribution sectors, although she and her Ambit partners work with a broad client base that spans all sectors.

Cathy's CA background has been invaluable to her search work. Coupled with her diverse industry exposure, this has provided her with a unique perspective and ability to grasp clients' needs. She combines a collaborative approach and a pragmatic, results-oriented mind-set, with the objective of adding value and making the right match on all sides. Cathy is fluently bilingual in both English and French, and welcomes the opportunity to work with clients in either language.

Cathy completed her Bachelor of Business Administration at Bishop's University and articulated with Ernst & Young in Ottawa. Her finance career in Toronto includes a variety of roles within organizations such as Loblaw Companies and the Hospital for Sick Children.